

ABOUT ME



Ted Chavez
Sales Representative
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Ted Chavez is a Sales Representative for ChromaScape, focusing on introducing the corrugated industry to ChromaScape's innovative line of products. Ted works closely with customers, organizing product trials and offering solutions aimed at enhancing production efficiency. His expertise helps clients save costs by running faster operations and minimizing waste, ensuring optimized performance.

Ted has nearly 25 years of experience in the corrugated industry, having held various management roles including Owner Process Consultant, Plant Manager and Superintendent. His career has taken him across the U.S. and globally to places like London, Santiago, Chile and Mexico, where he helped launch corrugator machines from manufacturers such as Fosber, BW Marquip United and BHS. Ted has coached and trained operators to develop their skills, emphasizing the importance of doing tasks correctly the first time to avoid revisiting the fundamentals of corrugation. He has also led teams, ensuring their success through effective leadership and guidance.

When he's not at work, Ted enjoys spending time with his much-loved dog, Snookie. He also likes tackling DIY projects around the house, from installing flooring to working on landscaping.

Top Skills:

Relationship Building • Communications • Customer Retention • Revenue Growth • Customer Relationship Management

Specialties:

Customer Service • Corrugator Operations • Extensive Fosber, BW and BHS Machinery Knowledge • Technical Knowledge

Experience:

Corronhand LLC: **Owner Process Consultant**
BHS Corrugated: **Process Trainer**
Packaging Corporation of America: **Corrugator Supervisor**
Georgia Pacific Corrugated: **Superintendent**
Smurfit Kappa Group: **Fruit Growers Carton Supervisor**
US Corrugated: **Superintendent**
International Paper (Bay Sheets): **Corrugated Supervisor**
CSI Corrugated Synergies International LLC: **Start-Up Process Trainer**

