

ABOUT ME



Scott Eisenmann
Director of Sales

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Scott Eisenmann, Director of Sales for ChromaScape, is responsible for the sales growth of our carbon black dispersions and many colorants going into the Paper, Ink, Asphalt Sealer and other Specialty business segments for North and South America.

Scott has over two decades of experience working in the Paper industry with renowned companies such as Mead and International Paper, as well as Millcraft, a privately owned regional paper distributor. He is a passionate problem solver, making him a great partner to his customers and team. Scott strives to provide top-notch service and technical support to his customers, ensuring their supply chains remain robust and efficient.

Hailing from Cleveland, Scott is a true native of the city, where he was born and raised. He pursued higher education at John Carroll University, where he graduated with a Bachelor of Science degree in Communications and where he dedicated four years to wrestling, demonstrating his commitment to sports and discipline.

Scott and his significant other share two stepchildren. He is an avid dog lover and a loyal Cleveland sports fan!

In his leisure time, Scott enjoys golfing and spending time in the outdoors. Additionally, he maintains a dedication to physical fitness, regularly working out to stay in shape.

Top Skills:

Strategic & Contribution Selling • Forecasting & Business Planning • CRM – HubSpot • Microsoft 365 • Microsoft AX (ERP) • Ambitious • Naturally Decisive • Problem Solver

Experience:

Millcraft, Cleveland, Ohio: **Vice President, Regional Manger**

Millcraft, Indianapolis, Indiana: **Division Manager**
xpedx An International Paper Company, Cleveland, Ohio: **Digital Imaging Specialist**

xpedx An International Paper Company, Cleveland, Ohio: **Sales Representative, Commercial Printing**

Additional Experience:

National Paper Trade Association (NPTA)
Management Development Program

Dimensions of Professional Selling (Carew International)

Lee Salz – **Sales Architect Training**

Dave Kahle's **Sales Management System**

