

ABOUT ME



Ray O'Connor
Sales Manager

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Ray O'Connor, Sales Manager at ChromaScape, services a wide array of industries, including paper, construction, consumer goods, textiles, inks and asphalt sealer, managing key national accounts within these industries. Ray's focus is not just on selling products but on understanding the unique requirements of each customer and providing tailored solutions that drive their success.

As a seasoned sales and business development professional, Ray brings over two decades of expertise and a passion for excellence to every customer interaction. His holistic understanding of the colorants and additives industry, coupled with a hands-on approach to business development allows him to offer customized solutions that empower his customers to achieve success.

Ray holds a Bachelor of Arts in Economics from Rutgers University.

Ray lives in South Jersey with his wife of 23 years. Together, they are blessed with three wonderful children and a four-legged family member named Skyy. Ray's eldest son is a retiree from the United States Coast Guard, and has settled down in North Carolina with his wife and three lovely daughters. Meanwhile, Ray's daughter is currently a sophomore at the University of Miami in Florida; and on the home front, his youngest son, a senior in high school, attends St. Joe's Prep School in Philadelphia. The family loves vacationing and spending time together at the Jersey Shore.

Ray loves sports, particularly golf and takes every opportunity to hit the greens. As a family they are passionate supporters of Notre Dame, proudly cheering their team during every game!

Top Skills:

Forecasting & Business Planning • Innovation • Product Development • Problem Solver • Strategic & Contribution Selling • Entrepreneur

Experience:

National Dyestuff: **Sales Representative**

ADI Group (*formerly National Dyestuff*): **Sales & Operations Manager**

Greenville Colorants (*formerly ADI Group*): **Sales Director**

