

ABOUT ME



Larry Spears
Sales Representative
larrys@chromascape.com

Larry Spears is a dedicated Sales Representative for ChromaScape, specializing in promoting sales of starch additives. With a strong focus on building customer portfolios and generating sales leads through consistent relationship management, Larry ensures that each customer receives personalized and effective service. His expertise extends to providing technical support for existing customers and conducting thorough cost-benefit analyses to deliver optimal solutions.

In his past experience, Larry was responsible for reviewing corrugated machine operations and overseeing the production of corrugated products. He maintained satisfactory waste numbers and completed weekly and monthly audits. Larry adeptly handled production issues such as machine failures and paper quality concerns. He trained employees on machine operation, safety and quality procedures, and assisted with problem-solving related to quality issues. Larry also maintained accurate roll stock consumption records, executed daily safety walks and conducted weekly and monthly meetings with the production crew to review goals. This experience provides him with a significant advantage in the sales arena for corrugated products.

Larry has attended personal development, safety leadership and machine technology training through accredited programs. This extensive training has equipped him with the skills and knowledge necessary to excel in his role and ensure the highest standards of safety and efficiency in his work.

In his personal life, Larry is a devoted husband to his wife Stacey and a loving father to his two daughters, Liv and Jaelynn, and his son, Jackson. The family also includes two beloved dogs, Miggy and Mookie. Larry enjoys attending University of Michigan football games and watching his son's baseball games in the spring and summer. He loves to travel with friends and family, with St. Croix being his favorite destination. Larry cherishes attending Xavier basketball games with his daughter Liv, who studies at Xavier University, and is so proud of his daughter Jaelynn, who recently graduated from Miami University.

Top Skills:

Customer Outreach and Relations • Production Efficiency • Safety Compliance • Quality Control

Specialties:

Corrugator Operations • Team Leadership • Extensive BHS Machinery Knowledge • Sales Initiation • Customer Service

Experience:

International Paper: **Corrugator Supervisor**

WestRock: **Corrugator Supervisor / Corrugator Operator**

